

*Private & Confidential*

# AVON Malaysia

## *Franchise Application Form*

AVON

**the** company for women

### **Expression of Interest for AVON Malaysia Franchise**

**SECTION A: GENERAL INFORMATION**

**A.1 Name:**

**A.2 Date of Birth:**

**A.3 NEW NRIC Number:**

**A.4 Old NRIC Number:**

**A.5 Please identify the area where you want to open an AVON franchise?**

**A.6 Why are you interested in the above mentioned Location or Area?**

**A.7 Do you plan to run the business full time? If not, please provide details on how you plan to run the business**

**A.8 How did you hear about the AVON opportunity?**

**A.9 Have you visited an AVON store? Are you aware of the roles & responsibilities of an AVON franchise owner?**

**SECTION B: PERSONAL INFORMATION**

<b>B.1 Marital Status</b>	<input type="checkbox"/> Single	<input type="checkbox"/> Married	<input type="checkbox"/> Separated	<input type="checkbox"/> Divorced
<b>B.2 Number of Children &amp; Ages</b>				
	<b>Self-Information</b>		<b>Spouse Information</b>	
<b>B.3 Name</b>				
<b>B.4 Date of Birth</b>				
<b>B.5 Telephone Number</b>				
<b>B.6 Mobile Number</b>				
<b>B.7 Email Address</b>				
<b>B.8 Residential Address</b>				
<b>B.12 Current Employment status</b>				
<b>B.13 Current Employer Name</b>				
<b>B.14 Current Job description</b>				
<b>B.15 Current Salary</b>				
<b>B.16 Any physical limitations or health concerns</b>				
<b>B.17 Any prior entrepreneurial experience</b>				

<b>B.18 Have you ever been an AVON rep?</b>		
<b>B.19 If your answer to previous question is 'Yes', please provide your rep ID &amp; date of joining</b>		

Please provide responses to the below questions in yes/no format

<b>B. 20 Have you ever been convicted of any violation, offense or crime?</b>
<b>B. 21 Are you or is your company involved in any pending litigation?</b>
<b>B. 22 Has any judgement even been entered against you or your company or your employer where you were one of the litigants?</b>
<b>B. 23 Have you ever declared personal or business bankruptcy?</b>
<b>B. 24 IF your answer is 'yes' to any of the above questions, please provide additional details.</b>

**SECTION C: EDUCATIONAL BACKGROUND**

**C.1 Please provide the below information regarding your educational background**

	Name & Address of School	Date Graduated	Degree	Awards, if any
<b>Post Graduate</b>				
<b>College</b>				
<b>High School</b>				

**C.2 Do you hold any additional certifications, please provide details.**

Name of the certification	Duration of the course	Certificate issuing authority

**SECTION D: PROFESSIONAL EXPERIENCE**

**D.1 Please provide your entire professional experience history in reverse chronological order (most recent first). Please include any businesses that you might have owned/started in the past**

Name of Company	Industry	Position	Job Responsibilities	Years Employed	Reason for Leaving
	<input type="checkbox"/> Retail/Wholesale <input type="checkbox"/> Manufacturing <input type="checkbox"/> Banking/Finance <input type="checkbox"/> Advertising/Marketing/PR <input type="checkbox"/> Others If Others, please specify: _____				
	<input type="checkbox"/> Retail/Wholesale <input type="checkbox"/> Manufacturing <input type="checkbox"/> Banking/Finance <input type="checkbox"/> Advertising/Marketing/PR <input type="checkbox"/> Others If Others, please specify: _____				
	<input type="checkbox"/> Retail/Wholesale <input type="checkbox"/> Manufacturing <input type="checkbox"/> Banking/Finance <input type="checkbox"/> Advertising/Marketing/PR <input type="checkbox"/> Others If Others, please specify: _____				
	<input type="checkbox"/> Retail/Wholesale <input type="checkbox"/> Manufacturing <input type="checkbox"/> Banking/Finance <input type="checkbox"/> Advertising/Marketing/PR <input type="checkbox"/> Others If Others, please specify: _____				
	<input type="checkbox"/> Retail/Wholesale <input type="checkbox"/> Manufacturing <input type="checkbox"/> Banking/Finance <input type="checkbox"/> Advertising/Marketing/PR <input type="checkbox"/> Others If Others, please specify: _____				

**D.2 For any businesses that you owned or currently run, please provide the following detailed information**

<b>Name of Business</b>		<b>Years in Business</b>	<b>Position</b>
<b>Address</b>	<b>Email</b>	<b>Telephone Number</b>	<b>Fax Number</b>
<b>Nature of Business</b> <input type="checkbox"/> Retail/Wholesale <input type="checkbox"/> Manufacturing <input type="checkbox"/> Banking/Finance <input type="checkbox"/> Advertising/Marketing/PR <input type="checkbox"/> Others If Others, please specify: _____	<b>Type of Business Ownership</b> <input type="checkbox"/> Single Proprietorship <input type="checkbox"/> Partnership <input type="checkbox"/> Corporation	<b>Years in Operation</b>	<b>Number of Branches</b>
<b>Annual Sales</b>	<b>Annual Income</b>	<b>Number of Employees</b>	<b>Number of Employees Supervising</b>

**Duties and Responsibilities**

**Identify the achievements/milestones/developments in your business.**

**How do you supervise the business? Cite situation/s that you considered the most challenging times of the business. How did you overcome it?**

**How do you supervise the employees? What are the challenges you encountered?**

Are you planning to have a business partner? If so, will the partner be active in the business?

## SECTION E: FINANCIAL INFORMATION

AVON requires a total of RM 250,000 investment. It includes Business opportunity fees, construction cost, equipment, furniture, fixtures and security deposits

E.1 Will you be able to meet AVON's financial requirements?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
E.2 How much of capital can you allocate from your current liquid assets		
E.3 If the required amount is not available how would the investment be obtained		
E.4 Should you require additional fund on an ad-hoc basis, will you be able to arrange funds? If so, how?		
E.5 Do you plan to convert any of your fixed assets in to cash in order to provide the initial investment?		
E.6 Do you plan to have a business partner? If yes, will the partner be active		

E.5 Please provide the following details related to your current net worth

Current Assets	Amount (In RM)	Current Liabilities	Amount (in RM)
Cash in current account		Note payable	
Cash in savings account		Short term loans (<1 year maturity)	
Fixed Assets (Please list all fixed assets)	Amount (In RM)	Long Term Liabilities (Please list all long-term liabilities)	Amount (in RM)




**SECTION F: AUTHORIZATION AND CONSENT**

---

I hereby irrevocably authorize and consent to Avon to carry out credit history checks and/or verification deemed suitable by Avon from time to time including but not limited to the Central Credit Reference Information System (“CCRIS”) or CTOS Data Systems Sdn Bhd.

I acknowledge that the disclosure of my personal information set out in this Application Form is for the purpose of applying for the Franchise Business Opportunity with Avon Cosmetics (M) Sdn Bhd (“Avon”) and this may include the processing, assessing, reference and storage of such data.

I also acknowledge and understand that the information disclosed may also include such personal information deemed as sensitive information under the Personal Data Protection Act 2010.

I hereby confirm and acknowledge that the consent and authorization given herein shall in no way be construed as Avon having agreed to my application which shall be subject to the final approval of Avon. Should my application be approved, this authorization shall continue to remain in force unless specified or revoked in writing.

\_\_\_\_\_

**APPLICANT’S SIGNATURE**

**DATE:** \_\_\_\_\_

**PLACE:** \_\_\_\_\_

